



MONTER
CAPITAL PARTNERSHIP LIMITED

MONTER CAPITAL INVESTS IN A WOMEN-LED FINANCIAL INSTITUTION IN BOTSWANA



Monter Capital Partnership Limited is proud to announce its flagship investment in Prolude Capital (Pty) Limited, a trailblazing women-led financial institution headquartered in Gaborone, Botswana.

In many respects, Prolude Capital stands as a beacon of empowerment, being a women-led financial institution. With a visionary approach, Prolude Capital is dedicated to creating wealth for Small and Medium Enterprises and individuals through a strategic blend of cutting-edge financial solutions. Leveraging the latest fintech, data analytics and research methodologies, Prolude Capital is poised to redefine the financial landscape in Botswana and beyond.

The company was founded by two distinguished Motswana women both of whom are accomplished leaders in the Banking and Financial services industry bringing a wealth of experience across Finance, Treasury, Credit, Customer Service, Business Strategy Development, and Leadership. Monter Capital is honored to embark on this transformative journey with Prolude, committing to infuse unparalleled knowledge of the commercial and financial sector to foster unprecedented growth.

Kelebongile Mading, one of the founders and CEO of Prolude Capital stated that, "The investment in Prolude by Monter Capital stands as a shining example of faith in local enterprises and the Botswana Financial Services sector. We are thrilled to embark on this journey with Monter Capital as it paves way for us to invest in the dreams and aspirations of countless entities that often struggle to secure funding. Their triumphs will ripple through our communities, bringing new opportunities for all."

Dr. Brian Malambo, CEO of Monter Capital, emphasized the firm's long-term investment strategy, underscoring a dedication to investing in impact and growth companies across Sub-Saharan Africa. Monter Capital is unwavering in its pursuit of enterprises with proven business models, showcasing substantial potential for operational and Environmental, Social and Governance improvements. Importantly, this investment is marked by a deliberate commitment to generating measurable ESG impact.

As Monter Capital and Prolude Capital join forces, a new chapter unfolds—a chapter marked by innovation, empowerment, and sustainable growth. Together, we envision a future where financial and investment excellence converge with social and environmental responsibility, setting new benchmarks for success in the African financial landscape.